



NATIONAL ASSOCIATION OF

Manufacturers

October 3, 2010

The Honorable Orrin G. Hatch
United States Senate
104 Senate Hart Office Building
Washington, DC 20510

Dear Senator Hatch:

Congratulations and thank you on behalf of the National Association of Manufacturers (NAM), the nation's largest industrial trade association representing small and large manufacturers in every industrial sector and in all 50 states.

Your voting record in the 111th Congress has earned you the *NAM Award for Manufacturing Legislative Excellence*. Manufacturers present the *NAM Award for Manufacturing Legislative Excellence* to legislators who consistently support our pro-growth, pro-jobs agenda and achieve a rating of 70 percent or better on Key Manufacturing Votes. Your rating was an outstanding (92 percent).

The attached materials explain the *NAM Award* in additional detail. Local presentations by NAM members around the country are being planned to honor Award winners. You may soon hear from a manufacturing constituent in your state about arranging such an event.

We plan to soon publish your voting record at www.nam.org and will share it with our entire membership. Your favorable votes on key manufacturing issues helped advance the effort to maintain U.S. leadership in the global economy, reduce excessive production costs, develop a 21st-century workforce, and promote innovation, investment and productivity.

You will be hearing from us in the coming weeks about this Award. We look forward to working with you and other members of Congress who share our support for manufacturing and the millions of people who make things in America.

Again, thank you and congratulations.

Sincerely,

Kelly Johnston
Chairman, NAM Key Vote Advisory Committee
Vice President, Government Affairs
Campbell Soup Company

Jay Timmons
Executive Vice President
National Association of Manufacturers

Attachments: 1) Senate Key Manufacturing Votes; 2) NAM Key Vote Fact Sheet

Leading Innovation. Creating Opportunity. Pursuing Progress.



NAM Key Manufacturing Votes* **U.S. Senate – 111th Congress**

1. **Increasing Pay Discrimination Claims/Ledbetter Fair Pay Act**
Final Passage, S. 181
Roll Call 14 – NAM Position: No
2. **Economic Stimulus/American Recovery & Reinvestment Act**
Conference Report, H.R. 1
Roll Call 64 – NAM Position: Yes
3. **Drug Importation Amendment**
Dorgan Amendment SA 2793 –
Roll Call 377 – NAM Position: No
4. **Health Care: Patient Protection And Affordable Care Act**
Final Passage, H.R. 3590
Roll Call 396 – NAM Position: No
5. **Budget Reconciliation/Health Care**
Final Passage, H.R. 4872
Roll Call 105 – NAM Position: No
6. **Managing Risk/End-Users Derivatives Amendment**
Chambliss/Shelby Substitute
Amendment SA 3816 to S. 3217
Roll Call 144 NAM Position: Yes
7. **Congressional Input on Greenhouse Gas Regulations**
Murkowski Resolution of Disapproval, S.J. Res. 26
Roll Call 184 – NAM Position: Yes
8. **Curbing First Amendment Rights/DISCLOSE Act**
Motion to Proceed, S. 3628
Roll Call 220 – NAM Position: No
9. **International Tax Increases**
Final Passage, H.R. 1586
Roll Call 228 – NAM Position: No
10. **Repealing 1099 Form Reporting Requirement**
Johanns Amendment SA 4596 to H.R. 5297 – Roll Call 231
NAM Position: Yes
11. **Taxing Energy Producers/Higher Energy Costs**
Nelson Amendment SA 4595 to H.R. 5297 – Roll Call 232
NAM Position: No
12. **Taxing U.S. Companies with Worldwide Operations**
Motion to Proceed, S. 3816
Roll Call 242 – NAM Position: No
13. **Disapproving Health & Human Services Department's Grandfather Rule**
Enzi Resolution of Disapproval, S.J. Res. 39 – Roll Call 244
NAM Position: Yes

*This list of Key Manufacturing Votes was selected by the NAM's Key Vote Advisory Committee, a group of manufacturing executives, evenly divided between small and large companies, along with one member of the manufacturing association community.

Key Manufacturing Votes/NAM Award

When issues affecting manufacturers make their way through the legislative process, the National Association of Manufacturers (NAM) will notify members of Congress prior to floor action – via Key Manufacturing Vote e-mails to each Hill office – of our interest and position on the legislation. The votes are posted at www.nam.org/votes and made available to our membership. Key Manufacturing Vote letters sent to Congress during the 111th Congress are available at www.nam.org/keyvotes.

- All Key Manufacturing Votes are selected by the NAM's Key Vote Advisory Committee (KVAC), a group consisting of 15 manufacturing executives, evenly divided between small and large companies, along with one member of the manufacturing association community.
- Votes are chosen only if the NAM's position has been clearly communicated to Congress in advance of the vote.
- A preliminary rating is calculated at the end of the first session of each Congress. This rating is communicated directly to members of Congress as an early indication of their record of support of (or opposition to) the NAM's pro-growth agenda.
- A final NAM vote rating based on legislators' scores on Key Manufacturing Votes is published at the end of each Congress in the *NAM Voting Record*.

NAM Award: At the end of each Congress, eligible members of Congress whose records reflect percentages of 70 or higher in support of the NAM position on Key Votes will receive the *NAM Award for Manufacturing Legislative Excellence*.

NAM member companies will bestow the *NAM Award for Manufacturing Legislative Excellence* to recipients in special events and celebrations in their home districts immediately following the close of the 111th Congress.

Vote Selection Criteria

1. Votes must be on issues on which the NAM took clear positions and either: a) expressed this position in Key Vote communications to Congress prior to the vote; or b) communicated its position with regularity in the recent past.
2. Votes must be made on the Senate or House floor. Committee, subcommittee and conference committee votes will not be considered.
3. Votes should be substantive. Procedural votes may be used where the procedural vote is deemed a true measure of support for or opposition to the bill.
4. Votes may be on final passage or on key amendments.
5. Votes must be recorded and not voice votes.

NAM Contacts:

Key Votes: Tim Lugbill, asst. vice president, government relations, (202) 637-3080
NAM Awards Program: Tiffany Adams, vice president, public affairs, (202) 637-3118